

# Know-how

International Consulting Services



Providing Options | Developing Solutions | Supporting Change



BVVG  
Bodenverwertungs-  
und -verwaltungs  
GmbH



## Core Competencies

### LAND MANAGEMENT

#### Land policy consultancy

- > Target definition
- > Land legislation
- > Implementation strategy

#### Management of state-owned agricultural and forest land

- > Allocation of land use rights (e.g. lease)
- > Land sales
- > Administrative duties

#### Institution building

- > Structure and process organisation
- > Information management
- > Capacity building



## Consultancy Service

- ✓ Land policy and legislation
- ✓ Land tenure, land reform, and restitution
- ✓ State-land management and privatisation
- ✓ Forest management
- ✓ IT-supported land management
- ✓ Land market development
- ✓ Valuation of land
- ✓ Land allocation for renewable energy projects
- ✓ Nature and environmental protection
- ✓ Land consolidation
- ✓ Land use and spatial planning
- ✓ Land administration (cadastre and land register)
- ✓ Good governance in land management
- ✓ Institution and capacity building
- ✓ Training



## About us

BVVG German AgriForest Privatisation Agency is the state-owned agency responsible for the administration and privatisation of state-owned farm and forest land in Eastern Germany. It was founded in 1992 and has since played an active role in the transformation process of the former GDR, aiding its transition from a centrally planned economy to a market economy.

BVVG has generated a remarkable amount of know-how and expertise in the field of IT-supported land management, leasing of land, land sales through auctions and tender, contract management, forest management, nature protection, redevelopment of contaminated sites as well as methods for land valuation.

BVVG was also involved in the process of restitution and allocation of land ownership rights to the different administrative levels of the German State and has therefore contributed to the formation of a well-balanced ownership structure in Eastern Germany.

Since the year 2000 BVVG also provides consultancy services to foreign countries and has contributed to numerous projects of international cooperation.

In all countries over the world questions regarding fair access to land, secure land tenure, the productive use of land to foster economic development, and the protection of environmentally valuable sites have to be solved at government level with the involvement of concerned stakeholders.

BVVG has 30 years of unique experience in comprehensive land management that considers the multi-dimensional use of land as a valuable and limited resource. The company provides extensive know-how with regard to land policy formulation and land legislation as well as in setting up land management agencies and in designing and implementing land management projects in rural areas. This includes the development of high-quality land management methods and tools, such as data bases and GIS based IT-support, the optimisation of business operations and the provision of specially tailored trainings for local staff.

### Countries that have successfully developed solutions with us:

Belarus, Bulgaria, Bosnia and Herzegovina, Cambodia, Croatia, Cuba, Estonia, Ethiopia, Georgia, Kazakhstan, Kosovo, Laos, Latvia, Lithuania, Macedonia, Moldova, Mongolia, Poland, Romania, Russia, Serbia, Slovakia, South Africa, Ukraine



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Since 30 years BWVG has accumulated a vast amount of technical, legal and economic expertise in land management and privatisation of agricultural land and forestry areas. We are happy that this expertise is increasingly in demand in other parts of the world. In the future we will further strengthen our efforts in these important fields of activity.